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## AMENDMENTS TO THE CLAIMS

- 1-5. (cancelled)
- 6. (previously presented) A process in accordance with claim 19, characterized by addition of IR turbidity-promoting agents.
- 7. (previously presented) A process in accordance with claim 19, characterized by addition of fibers.
- 8. (previously presented) A process in accordance with claim 19, wherein the lyogel obtained in step a) is aged before it is washed in step c).
- 9. (previously presented) A process in accordance with claim 19 wherein the lyogel in step c) is washed until the water content of the lyogel is  $\leq 5$  wt%.
- 10. (previously presented) A process in accordance with claim 19 wherein the organic solvent in step c) comprises aliphatic or aromatic hydrocarbon.
- 11. (previously presented) A process in accordance with claim 19 wherein the surface-silylating agent in step d) comprises symmetrical disiloxane.
- 12. (previously presented) A process in accordance with claim 19 wherein all the residues R in the disiloxane are identical.

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- 13. (previously presented) A process in accordance with claim 19 wherein the surface-silylating agent in step d) is hexamethyldisiloxane.
- 14. (previously presented) A process in accordance with claim 19 wherein the surface-silylating in step d) is carried out in a solvent.
- 15. (previously presented) A process in accordance with claim 19 wherein the surface-silylating in step d) is carried out in the presence of a catalyst.
- 16. (previously presented) A process in accordance with claim 19 wherein the surface-silylating in step d) is carried out in the presence of catalytic quantities of trimethylchlorosilane.
- 17. (previously presented) A process in accordance with claim 19 wherein, prior to step e), the surface-silylated lyogel is washed with a protic or aprotic solvent.
- 18. (previously presented) A process in accordance with claim 19 wherein step e) comprises subcritically drying the surface-silylated lygoel.
- 19. (previously presented) A process for the preparation of organically modified aerogels with permanently hydrophobic surface groups, comprising;
  - a. introducing a lyogel into a reactor;
  - b. washing the lyogel introduced into the reactor in step a) essentially free of water with an organic solvent;
  - c. surface-silylating the lyogel obtained in step b) with a surface-silylating agent to produce a surface-silylated lyogel; and
  - d. drying the surface-silylated lyogel obtained in step c) to obtain an aerogel,

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wherein the surface-silylating agent in step c) comprises a disiloxane of formula I

R<sub>3</sub>Si-O-SiR<sub>3</sub> (I)

wherein the residues R, independently of one another, identically or differently, signify in each case a hydrogen atom or a nonreactive organic residue that is linear, branched, cyclic, saturated or unsaturated, or aromatic or heteroaromatic, and wherein, prior to step c), the lyogel is washed with a solution of an orthosilicate capable of bringing about condensation, of formula  $R^1_{4n}Si$ - $(OR^2)_n$  wherein n=2 through 4 and  $R^1$  and  $R^2$ , independently of one another, are hydrogen atoms, linear or branched  $C_1$ - $C_4$  alkyl residues, cyclohexyl residues or phenyl residues.

- 20. (previously presented) A process in accordance with claim 19 wherein an inorganic acid is used to bring the aqueous water glass solution to a pH value of  $\leq$  3, and the lyogel is washed essentially free from electrolytes with water.
- 21. (previously presented) A process in accordance with claim 10, wherein the organic solvent ins step c) is selected from aliphatic alcohols, ethers, esters, and ketones.
- 22. (previously presented) A process in accordance with claim 15, wherein the catalyst comprises an acid.
- 23. (previously presented) A process in accordance with claim 19 wherein the orthosilicate is selected from alkyl orthosilicate and aryl orthosilicate.
- 24. (previously presented) A process in accordance with claim 19, wherein, prior to step d), the lyogel is washed with aqueous silicic acid solution.

25-41. (cancelled)